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## Space-time approach to commercial property prices valuation

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7 Space-time approach to commercial property prices valuation  
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21 **Abstract:**

22  
23 There exists three ways of approaching real estate prices: the cost approach,  
24 the market data approach and the income capitalization approach. In this  
25 article, we propose an improvement of the market data approach that takes  
26 into account the spatial component. In particular, we propose a modified  
27 market data approach based on interpolation, being the structure of the  
28 spatial correlation between the prices of properties the main factor to obtain  
29 the weights. Interpolation methods have been widely used for estimating  
30 real estate prices, but they do not take into account the structure of their  
31 spatial dependence. Although this drawback is overcome by kriged  
32 estimation, in the case of the prices of commercial properties they do not  
33 provide good estimates because the scarceness of the market information.  
34 This is why auxiliary information is needed and cokriging methods are used  
35 to obtain estimates that are more accurate. The aim of this paper is the  
36 comparison of cokriged estimation of premises prices in two different  
37 temporal moments in the emblematic old part of Toledo city (Spain), using  
38 housing prices as an auxiliary random function due to their strong  
39 correlation with the main one. Cokriging, kriging and inverse distance  
40 weighting results are compared.  
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46 *KEY WORDS:* spatial correlation, cokriging, premises prices, house prices,  
47 variogram.  
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## 1. - Introduction.

Valuation of residential properties has been traditionally based only on a comparison with real estate properties recently sold or listed for sale and on knowledge of neighbourhood trends. In developed countries, a property assessor still needs to physically visit the property. Nevertheless, in the last two decades, several studies in the statistical and real estate literature have recommended improvements to the real estate valuation procedures. Each study has improved upon the estimation capacity of earlier ones, either increasing the number of housing characteristics considered or developing new valuation methods. In this sense, most of the articles were based upon hedonic models, which began with Rosen (1974). Malpezzi (2002) made a selective revision of the hedonic models applied to real estate valuation, and Goodman and Thibodeau (2003) developed an interesting application in Dallas County (USA). Similarly, Stevenson (2004) applied hedonic pricing models in Boston (USA) and Ellen et al. (2007) use hedonic regression models in New York (USA) that explain the sale price of a property.

Approximately twenty years ago, artificial intelligence was designed to replicate the human brain's learning process. Neural networks have been applied to real estate valuation processes. Notable studies include Worzala et al. (1995) in Colorado (USA), Limsombunchai et al. (2004) in New Zealand and Caridad et al. (2008) in Córdoba (Spain). Additionally, spatial econometric approaches have been used to estimate housing prices; e.g.,

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7 Brasington and Hite (2005) developed spatial hedonic regressions in six  
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9 North American cities and Anselin and Lozano-Gracia (2008) applies  
10 similar methods to Southern California (USA). The analytic network  
11 process has also been applied, though infrequently, to property valuation,  
12 and this approach combines quantitative and qualitative attributes (Aznar et  
13 al., 2010). Brint (2009) predicted a house's selling price through inflating its  
14 previous selling prices using the information provided by repeat sales.  
15  
16 Finally, in a geostatistics framework, kriging methods, which takes into  
17 account the spatial dependence that real estate prices present, have been  
18 applied to punctual property price estimation, as first used by Chica-Olmo  
19 (1995, 2007) in Granada (Spain) and Gamez et al. (2000) in Albacete  
20 (Spain) and also used more recently, e.g., Montero and Larraz (2006) in  
21 Toledo (Spain).  
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38 In the scientific literature related to the estimation of real estate  
39 prices, almost all the references deal with the price of houses<sup>1</sup> this fact being  
40 perfectly understandable as houses are goods of the highest priority. Dubin  
41 (1998), Basu and Thibodeau (1998), Gámez et al. (2000); Din et al. (2001),  
42 Clapp et al. (2002), Fik et al. (2003), Case et al. (2004), Han (2004),  
43 Militino et al. (2004), Gelfand et al. (2004), Montero and Larraz (2006) and  
44 Tsai, Chen and Ma (2008), among others, make some interesting recent  
45 contributions from several points of view. Scientific literature about the  
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7 estimation of the price of offices and premises, however, is certainly scarce  
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9 (Montero, Larraz and Páez, 2009). In the case of the estimation of  
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11 commercial property prices, the scarceness of scientific papers on the topic  
12  
13 is surprising as commercial equipment has undoubted importance in the  
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15 economic development of urban areas (Scott and Judge, 2000).  
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18  
19 Valuation of premises in any place of a particular area is not an easy  
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21 task because the available information regarding the price of premises (not  
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23 as comprehensive as that of the price of houses) is usually not enough to  
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25 provide good estimates. Perhaps this fact, apart from the different market  
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27 sizes, might explain why in most of countries property valuation agencies,  
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29 associations of notaries and registrars of deeds, researchers, etc., devote  
30  
31 their efforts essentially towards the housing market and not towards the  
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33 premises market. Furthermore, because prices of the properties are spatially  
34  
35 correlated, methods that are able to incorporate the role of space into  
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37 conventional estimates are needed. These two facts —little available  
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39 information and spatial correlation— have been the starting point to use  
40  
41 cokriging as a methodology for the estimation of premises prices when  
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43 sample sizes are small, following Montero, Larraz and Paez (2009) and  
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45 Montero and Larraz (2010).  
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58 <sup>1</sup> We use the term ‘house prices’ throughout, in accordance with the quoted literature, even  
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60 though the data only include flatted properties.

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7 Under this framework, the main aim of this paper is the comparison  
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9 of the valuation of commercial property prices in two temporal moments,  
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11 using a non-spatial classic interpolation method (inverse distance weighting  
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13 (IDW), a univariate (kriging) and a multivariate (cokriging) spatial  
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15 valuation method. This paper not only faces the difficult task of estimating  
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17 premises prices but also do it by importing the most recent methods from  
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19 geostatistics, showing the comparison of the results for the period 2007-  
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21 2009.  
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26 Having said that, the outline of the remaining part of this paper is the  
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28 following: In Section 2, cokriging methodology is briefly described. Section  
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30 3 shows the commercial properties valuation procedure that has been carried  
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32 out in the emblematic old part of Toledo city (Spain), which is included on  
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34 the UNESCO's World Heritage List. This third section firstly describes the  
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36 database and shows how to obtain equivalent classes of premises and  
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38 houses. Subsequently, we proceed to model the structure of the spatial  
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40 dependence of premises and house prices, as well as to generate and map  
41  
42 the premises prices estimations. Finally, ordinary cokriging (OCK), kriging  
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44 (OK) and inverse distance weighting (IDW) estimates are compared in two  
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46 different temporal moments in order to appreciate the importance of include  
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48 the spatial information and the use of an auxiliary random function (house  
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50 prices), correlated with the main one (premises prices), to improve the  
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7 accuracy of the univariate estimates. The paper ends with some concluding  
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9 remarks.

## 14 **2. - Statistical Methodology**

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17 As it is well known, trying to estimate the price of a property is not an easy  
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19 task, neither from a model driven approach nor from a data driven approach.  
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21 According to the market data approach, it can be estimated from a set of  
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23 valuated comparable, competitive properties located close to it. Now, the  
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25 problem is how to estimate the price of a property (house, premises, office,  
26  
27 etc.) from these known valuated properties. Due to the fact that real estate  
28  
29 prices are spatially correlated, their estimation should be carried out by  
30  
31 using spatial estimation techniques that take into account the existence of  
32  
33 such spatial correlation, and in particular, by using kriging and cokriging  
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35 methodology. Statistically speaking, kriging, the univariate approach to this  
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37 problem, considers only the random function of interest (in our case the  
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39 premises prices) and cokriging, the multivariate approach, takes into  
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41 account other random functions correlated with the main one (house prices,  
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43 offices prices, etc.). When estimating premises prices, the available  
44  
45 information about the prices of comparable, competitive premises, uses to  
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47 be certainly scarce and this is the reason why cokriging is preferable to  
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49 kriging.  
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Following Montero, Larraz and Paez (2009), consider  $\mathbf{X} = (X_1, X_2, \dots, X_m)^t$ , a vector of intrinsic random functions: price of premises, prices of houses, ..., price of offices. In this case, cokriging is called ordinary cokriging (OCK). Consider the partial heterotopy case, that is, the locations where the premises prices are known are partially the same ones where we know the house prices, offices prices, etc. This is the real case in the real estate markets. To estimate the price of a premises in a particular location,  $X_i(\mathbf{s}_0)$ , from the prices of premises, houses, offices, etc., corresponding to the valuation set (the sample) cokriging propose a weighted linear combination of the data values from  $X_j$  ( $j = 1, \dots, m$ ) located at sampled points in the neighborhood of  $\mathbf{s}_0$ :

$$X_i^*(\mathbf{s}_0) = \sum_{j=1}^m \sum_{\alpha=1}^{n_j} \lambda_{\alpha}^j X_j(\mathbf{s}_{\alpha}^j) \quad (1)$$

with  $\{\mathbf{s}_{\alpha}^j, \alpha = 1, \dots, n_j\}$  being the set of locations where  $X_j$ ,  $j = 1, \dots, m$ , have been sampled and  $n_1, n_2, \dots, n_m$  the sizes of the sample sets. The weights  $\lambda_{\alpha}^j$ ,  $\alpha = 1, \dots, n_j$ ,  $j = 1, \dots, m$ , are calculated to ensure that the estimator is optimal, in the sense that it is unbiased and with minimum error-variance by solving the following OCK system:

$$\begin{cases} \sum_{k=1}^m \sum_{\beta=1}^{n_k} \lambda_{\beta}^k \gamma_{jk}(\mathbf{s}_{\alpha}^j - \mathbf{s}_{\beta}^k) + \omega_j = \gamma_{ji}(\mathbf{s}_{\alpha}^j - \mathbf{s}_0) \quad \forall j = 1, \dots, m; \quad \forall \alpha = 1, \dots, n_j \\ \sum_{\alpha=1}^{n_j} \lambda_{\alpha}^j = \delta_{ij} = \begin{cases} 1 & \text{si } i = j \\ 0 & \text{si } i \neq j \end{cases} \end{cases}$$

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7 The direct and cross variograms, which are represented by  $\gamma_{jk}(\mathbf{s}_\alpha^j - \mathbf{s}_\beta^k)$   
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10  $\forall j, k = 1, \dots, m; \forall \alpha = 1, \dots, n_j; \forall \beta = 1, \dots, n_k$ , are used to show the structure of  
11  
12 the spatial dependencies.  
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15  
16 On the other hand, if the same task of estimating premises prices is  
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18 approached from a univariate point of view, ordinary kriging (OK) is the  
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20 particular case of OCK when interpolation is only based on one random  
21  
22 function (the main one, in our case the price of premises). In other words,  
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24 OCK reduces to OK when all OCK weights are zero except for the variable  
25  
26 of interest (see Montero and Larraz, 2006).  
27  
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31 Finally, IDW-based methods are interpolation methods with a  
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33 weighting mechanism assigning more influence to the data points near the  
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35 location where the estimation is being carried out (see Johnston et al. 2001).  
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37 In this article power two ( $p = 2$ ) of the inverse of the Euclidean distances  
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39 has been considered.  
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### 45 **3. – Estimating premises prices in the Historic City of Toledo.**

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47 This section shows the comparative results obtained from the application of  
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49 this multivariate spatial estimation procedure to the premises prices in the  
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51 old part of Toledo city (Spain), taking the price of houses in that area as an  
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53 auxiliary process.  
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7 There are several reasons for having chosen this emblematic area: (i)  
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9 It is a World Heritage City, (ii) it is an excellent area for exploring the  
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11 commercial real estate market due to its tourist character and (iii) it has  
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13 neither geographical accidents nor artificial barriers inside the walls that  
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15 could break down the spatial dependence structure. The study area and its  
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17 position in Spain are depicted in Figure 1.  
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24 **INSERT FIGURE 1**  
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### 30 31 **3.1.- Database**

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33 The database contains information about premises and houses sited in the  
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35 historical part of Toledo city. The data correspond to 123 commercial  
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37 properties and 223 houses for sale in the third quarter of 2007, being the  
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39 sample size of 106 and 203 premises and houses, respectively, in the third  
40  
41 quarter of 2009. The information has been provided by the real estate  
42  
43 agencies<sup>2</sup> that operate in this historical area and it refers to the market price,  
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45 age, location, condition and surface. Additionally, it is known whether the  
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47 premises have a basement or not, and, in the case of houses, whether they  
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54 <sup>2</sup> We are extremely grateful to Imagil Gestión Inmobiliaria, Zocopiso, Amian Inmobiliaria,  
55 Imperial Innabel S.L., Agencia Inmobiliaria Gudiel, Inmobiliaria Castaño, AgruFinca,  
56 Acrópolis, Albatros, Teleinmobiliaria, Inmobiliaria Época, Inmobiliara Ábaco, Simar,  
57 Agencia Inmobiliaria Orgaz and Fondo Piso Toledo for their first-rate help in providing  
58 the detailed data to the Department of Statistics at the University of Castilla-La Mancha  
59 (Spain).  
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7 have parking space or not. Obviously, the age of a property usually has an  
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9 important influence on its price, but in a historical part of a city like Toledo  
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11 the influence of this factor vanishes. This is the reason why it has not been  
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13 considered in the analysis. Moreover, we have detected some deficiencies in  
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15 the measurement of the surface, having decided to consider it as a  
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17 categorical variable<sup>3</sup>. Obviously, there also exist more explanatory variables  
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19 but unfortunately they are not provided by the real estate agencies for  
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21 research purposes.  
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### 28 **3.2. - Obtaining equivalent classes of houses and premises<sup>4</sup>.**

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31 In the original database, the prices are unadjusted for housing and premises  
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33 mix. So, we do not know at this point if the higher prices in some areas  
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35 reflect higher property values per square meter or if the houses or premises  
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37 in those areas possess some features that make them more expensive.  
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41 In order to isolate the spatial component of premises and house  
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43 prices we have proceeded to adjust for housing and premises mix as follows  
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45 (for more details, see Goodman (1978) and Cheshire and Sheppard (1995),  
46  
47 among others): Tests have been made as to whether all the levels of every  
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49 characteristic of premises and houses we have information about (see Tables  
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51 1 and 2), have the same effect on the price. In the event that this hypothesis  
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57 <sup>3</sup>It does not significantly affect results.

58 <sup>4</sup>The analysis has been conducted in terms of price per square meter.  
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7 is rejected, the significant differences have been estimated and removed  
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9 from prices. Once these differences are removed, houses and premises are  
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11 equivalent<sup>5</sup> with regard to the features considered (in this sense we have an  
12  
13 “equivalent class” of houses and another one of premises) and the variability  
14  
15 of the “new” prices is attributable to the spatial location of the properties.  
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17 Specifically, factors and levels considered have been the following:  
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24 **INSERT TABLE 1**

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26 **INSERT TABLE 2**  
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31 In essence, this procedure to obtain equivalent classes of premises  
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33 and houses —comparable, competitive premises or houses—, based on the  
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35 analysis of variance (ANOVA), is equivalent to the traditional hedonic  
36  
37 model. In fact, the hedonic model is a reparametrization of the ANOVA  
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39 structure but we have preferred the last one because it allows for both,  
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41 multiplicative and additive factors. So, the ANOVA procedure we propose  
42  
43 to obtain equivalent classes can be seen as a two-steps hedonic model. From  
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45 now on, the premises and house prices we work with are the equivalent  
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47 ones.  
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<sup>5</sup> Adjusted for housing and premises mix, in Fotheringham et al. (2002) terminology, although these authors also  
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### 3.3. - Spatial dependence and variogram modeling.

As pointed out in the introduction, from our point of view, the problem of estimating premises prices in the context of a market data approach can only be adequately analyzed by taking into account the relative locations of the observations because spatial correlation is a typical characteristic of the price of properties. So, after having constructed both the databases of equivalent prices for houses and premises, we firstly have computed the well-known Moran's  $I$  statistic (also known as Moran's contiguity ratio) for identifying a global pattern of spatial correlation (for an analysis of its properties and its null distribution see, for example, Cliff and Ord, 1981; Anselin, 1988 and Tiefelsdorf and Boots, 1995).

In concrete, we have tested randomness versus positive correlation using a contiguity matrix whose elements are the inverses of the distances among locations. Table 3 reports the sample values of the  $I$ -statistic obtained for premises prices and house prices in each temporal moment. In every case the standardized values of the  $I$ -statistic lead to the rejection, at the 5% level of significance, of randomness in favor of the alternative of positive spatial autocorrelation.

#### INSERT TABLE 3

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use the expression "equivalent houses".

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7 Having detected, as expected, positive spatial autocorrelation in  
8  
9 both, premises and houses prices data sets in both temporal moments, we  
10  
11 have next proceeded to represent that spatial dependence in both cases by  
12  
13 the appropriate theoretical variogram model, and to account for cross-  
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15 dependence between both processes –since cokriging methods are used to  
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17 estimate the prices of premises- we have also selected the suitable cross  
18  
19 variogram.  
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24 Cross and direct variograms are usually obtained in two steps. First,  
25  
26 point estimates of the variograms are obtained using the classical variogram  
27  
28 estimator based on the method-of-moments (it is supposed constant-mean,  
29  
30 see Lark and Papritz, 2003). The second step is to fit a theoretical variogram  
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32 function to the sequence of average dissimilarities, according to the linear  
33  
34 model of correlogramization (see, for example, Journel and Huijbregts, 1978,  
35  
36 p. 171-175; Goovaerts, 1997, p. 108-115 and Wackernagel, 2003, p. 175  
37  
38 and 176) because it is the usual strategy to ensure a positive definite model.  
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40 The experimental cross and direct variograms appear in Figure 2 with their  
41  
42 respective fitted models. The values of the parameters are reported in Table  
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51 **INSERT FIGURE 2**

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53 **INSERT TABLE 4**  
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7 Cokriging results are dependent on the autocorrelation model of the  
8 principal and auxiliary random functions, as well as on the cross-correlation  
9 model; hence, the variogram modeling process and the need for high-quality  
10 models are of paramount importance. The validation procedure may be  
11 carried out rigorously by having a separate set of sample data against which  
12 to compare cokriged estimates, but in our study case (as in most cases) this  
13 means a waste of information, and validation has been done by cross-  
14 validation. or “leave-one-out” procedure (see, for example, Sinclair and  
15 Blackwell, 2002, p. 221). Specifically, models from Table 4 provide at Q3  
16 2007, 119 robust estimates when estimating premises prices (96.7% from a  
17 total of 123) and 214 in the case of the house prices (96.0% from a total of  
18 223), and at Q3 2009, 103 robust estimates when estimating premises prices  
19 (97.2% from a total of 106) and 195 in the case of the house prices (95.6%  
20 from a total of 203), an estimate being robust when its standardized value  
21 belongs to the interval  $[-2.5; 2.5]$ . These percentages of robust estimates  
22 (greater than 95%) lead us to consider models from Table 4 and Figure 3  
23 valid for cokriging estimation.  
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### 50 **3.4.- Results.**

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52 Once we have decided the combination of theoretical variograms that best  
53 captures the structure of the spatial dependence in the area under study, we  
54 can proceed to estimate the premises prices at Q3 2007 and Q3 2009 by  
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7 using the cokriging methodology. In particular, as the fitted variograms  
8 stabilize around the variance of the data, the random functions relative to the  
9 price of premises and houses can be considered second-order stationary and  
10 OCK is used to map the estimates.  
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17 We have also estimated the price of premises by OK and by the IDW  
18 method. The aim is to compare the three procedures (a classic interpolation  
19 method versus two spatial ones) and check, as expected from the theoretical  
20 literature on geostatistics, that OCK is more accurate than OK.  
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27 To perform the OCK estimation we have initially designed a  
28 polygon representing the outline of the study area, the holes corresponding  
29 to the places occupied by cultural buildings, such as the Cathedral, the  
30 Alcazar, Christian churches, Islamic monuments, Synagogues, etc.  
31 Subsequently, we have drawn a regular grid of 3.30 meter mesh over the  
32 above mentioned polygon, having performed the estimation in the nodes of  
33 the grid. As the neighborhood was a moving one with a radius of 132  
34 meters, 68911 estimations were carried out in both temporal moments (Q3  
35 2007 and Q3 2009).  
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49 Finally, these 68911 estimates are depicted in the OCK estimation  
50 map (Figure 3, where the price per square meter is considered as an XY  
51 projection). The basic descriptive statistics of these OCK estimates are  
52 reported in Table 5. On average, the commercial property valuations have  
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7 decreased a 7.5% from Q3 2007 to Q3 2009, while the minimum price is a  
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9 12.1% bigger in 2007 than in 2009 and the maximum a 4.2% smaller. The  
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11 variation within the values, measured through the variation coefficient, has  
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13 decreased a 20.3% in the period considered.  
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19 **INSERT FIGURE 3**

20 **INSERT TABLE 5**

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26 As it can be appreciated from the estimation maps of both years  
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28 (Figure 3), the areas where premises prices are cheap (darkest zones) are  
29  
30 easily distinguished from the areas where they are more expensive (lightest  
31  
32 zones). The results of Q3 2007 are in tune with the Q3 2009 ones. In  
33  
34 particular, the OCK estimation maps reveals that the highest prices per  
35  
36 square meter appear, as expected, in the tourist zone: (i) the north-east part  
37  
38 of the study area, corresponding to the emblematic *Zocodover* Square, the  
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40 Cathedral surroundings and the streets that connect both zones, and (ii) the  
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42 *Sefardí* district, in the south-west of the polygon. In both areas prices exceed  
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44 3000 €/m<sup>2</sup>. There are another two areas with prices between 2500 and  
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46 3000 €/m<sup>2</sup>, corresponding to the place near where tourist buses leave visitors:  
47  
48 the escalator to the old city (in the north-west) and the old city's main entry  
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50 point (*Bisagra* Gate, in the south-west). In the north, prices range from 1500  
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7 to 2500 €/m<sup>2</sup>, while, finally, in the south-east area (the darkest one) prices are  
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10 lower than 1000 €/m<sup>2</sup>.  
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#### 13 14 15 **INSERT FIGURE 4** 16 17

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20 Figure 4 shows the standard deviation maps corresponding to the  
21  
22 2007 and 2009 valuations: The darker the colour, the lower the standard  
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24 deviation. 123 and 106 points in black, in each year respectively, can be  
25  
26 clearly appreciated, that is, with null standard deviation; obviously they  
27  
28 correspond to the sampled locations, as OCK is an exact multivariate  
29  
30 interpolator. From Figure 5 it can be concluded that, as it happened in the  
31  
32 estimation map, the standard deviation results of Q3 2007 are in tune with  
33  
34 the Q3 2009 ones. Note that in the areas most sampled, the variability of the  
35  
36 estimation error, in standard deviation terms, ranges between 100 and 200  
37  
38 €/m<sup>2</sup>, while in zones with few sampled locations the standard deviation  
39  
40 increases to 300-350 €/m<sup>2</sup>. It can also be appreciated that the greater the  
41  
42 distance between the estimated points to the sampled locations, the more the  
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44 standard deviation increases; this fact implies that the accuracy of the  
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46 estimates decreases dramatically in locations separated from the sample site.  
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55 The ordinary cokriging procedure carried out provides estimates in  
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57 all and each location of the area under study. These prices would correspond  
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7 to an equivalent set of premises, and real estimates would be easily  
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9 computed by incorporating the factor effects relative to each premises.  
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11 Figures 2 to 4 have been obtained by using ISATIS, a spatial statistical  
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13 program jointly developed by Geovariances<sup>6</sup> and L'Ecole des Mines de  
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15 Paris.  
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### 21 **3.5. - Cokriging versus Kriging and Inverse Distance Weigthing.**

22  
23 Once the OCK estimation and surface maps have been obtained, we next  
24  
25 proceed to compare the results obtained by OCK multivariate methodology  
26  
27 and the OK univariate procedure with the ones obtained through a classical  
28  
29 interpolation method (IDW). OK estimates have been computed  
30  
31 incorporating in the weighting mechanism the premises prices direct  
32  
33 variogram reported in Table 4 and IDW procedure has considered power 2.  
34  
35 The comparison criterion is the interpolation accuracy when carrying out a  
36  
37 cross validation procedure. In particular, cokriging versus kriging estimation  
38  
39 variances are compared. The comparison results are reported in Table 6.  
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#### 46 **INSERT TABLE 6**

51 From Table 6 it can be concluded that using a classic non spatial  
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53 interpolation method (IDW) the valuations has a downwards bias on  
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55 average being the variation within the errors bigger than using the spatial  
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59 <sup>6</sup> See <http://www.geovariances.fr>.  
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7 methods. When comparing OK versus OCK results, as expected (the  
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9 correlation coefficients between premises and house prices, computed with  
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11 the 65 and 58 pairs of prices, respectively in 2007 and 2009, corresponding  
12  
13 to locations where were known both the price of a premises and the price of  
14  
15 a house, are  $\rho_{Q3-2007} = 0.696$  and  $\rho_{Q3-2009} = 0.665$ ), OCK procedure has  
16  
17 several advantages. On the one hand, regarding the year 2007, (i) the mean  
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19 estimation error decreases by 10.2% (from -1.672 to 1.501) the OK result  
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21 and by 91.7% (from -18.240 to 1.501) the IDW ones, (ii) the mean error, in  
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23 standardized terms, decreases by 70% (from -0.015 to 0.0045), (iii) the  
24  
25 variance of the estimation errors decreases by 11.58% (from 91186.233 to  
26  
27 80621.447) the variance of the OK ones and by 17.5% (from 97779.020 to  
28  
29 80621.447) the variance of the IDW results; and finally, (iv) the reduction in  
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31 variance increases to 15.95% (from 1.097 to 0.922) when standardized  
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33 errors are considered.  
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42 On the other hand, in connection with the year 2009 results, (i) the  
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44 mean estimation error decreases by 13.08% (from -1.850 to 1.608) the OK  
45  
46 result and by 92.10% (from -20.347 to 1.608) the IDW ones, (ii) the mean  
47  
48 error, in standardized terms, decreases by 59.26% (from -0.054 to 0.022),  
49  
50 (iii) the variance of the estimation errors decreases by 8.83% (from  
51  
52 95438.844 to 87007.087) the variance of the OK ones and by 12,40% (from  
53  
54 999320.372 to 87007.087) the variance of the IDW results; and finally, (iv)  
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56 the reduction in variance increases to 9.74% (from 1.129 to 1.019) when  
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7 standardized errors are considered. When comparing the first period results  
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9 with the second period ones, the situation has worsened slightly due to the  
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11 sample size (smaller in 2009 case), showing the final values also  
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13 improvements in OCK cases.  
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#### 20 **4. - Conclusions**

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22 In this paper, we have shown the importance of considering the structure of  
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24 the spatial dependence among the prices of properties when estimating  
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26 them. Furthermore, the existing correlation between the prices of different  
27  
28 types of properties (in our case, houses and premises) has been used to  
29  
30 obtain more accurate estimates of premises prices, as available information  
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32 about premises prices is usually less than about house prices. In this sense,  
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34 cokriging methodology constitutes a great advance in the market data  
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36 approach to estimate the value of a piece of real estate, in general, and of a  
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38 commercial property, in particular.  
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45 Before obtaining any estimates, we have proceeded to study the  
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47 spatial structure. It comprises two steps: (i) adjusting for housing and  
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49 premises mix in order to isolate the spatial component of premises and  
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51 house prices; (ii) modelling the direct and cross variograms according to the  
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53 linear model of correlogrammatization to ensure a positive definite model. Next,  
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55 we have evaluated the IDW classical interpolation method, the univariate  
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7 OK and the multivariate OCK as to their ability to estimate the premises  
8 prices in the historical area of Toledo city (Spain). In particular, we have  
9 considered the spatial structure of property prices to enhance the IDW  
10 results and the OCK methodology to improve OK estimates by adding an  
11 auxiliary random function corresponding to the house prices in the study  
12 area.  
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22 As expected, and in accordance with specialized literature on  
23 geostatistics, our results have shown that spatial methods are more accurate  
24 than IDW and that OCK has a clear advantage over OK. The results indicate  
25 that the use of an auxiliary random function improves OK estimates, which  
26 is crucial when the extent of the information on the main one is not as much  
27 as desirable. This is precisely the case when estimating premises prices as  
28 information on them is usually scarce.  
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40 MICINN through the project CSO2009-11246.  
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## Tables

Table 1: Premises. Factors and levels

	<b>Condition</b>	<b>Surface</b>	<b>Basement</b>
<b>Premises</b>	Ready for business	Less than 50 m <sup>2</sup>	Yes
	Some renovation needed	From 50 to 100 m <sup>2</sup>	Not
	Complete renovation needed	From 100 to 200 m <sup>2</sup>	
	Unfinished	More than 200 m <sup>2</sup>	

Table 2: Houses. Factors and levels

	<b>Condition</b>	<b>Surface</b>	<b>Parking</b>
<b>Houses</b>	New or completely renovated	Less than 65 m <sup>2</sup>	Yes
	In a good condition	From 65 to 120 m <sup>2</sup>	Not
	Little renovation needed	More than 120 m <sup>2</sup>	
	Complete renovation needed		

Table 3: Moran's I statistics results for premises and housing prices at 2007 and 2009.

		<b>Sample value I-statistic</b>	<b>Mean Value E(I)<sup>1</sup></b>	<b>Variance V(I)<sup>1</sup></b>	<b>Standardized values</b>
<b>Q3-2007</b>	<b>Premises</b>	0.022	-0.0413	0.00015	5.2348
	<b>Houses</b>	0.125	-0.0083	0.00032	7.4429
<b>Q3-2009</b>	<b>Premises</b>	0.034	-0.0049	0.00012	3.5782
	<b>Houses</b>	0.098	-0.0094	0.00027	6.5361

<sup>1</sup> Under the null hypothesis of randomness.

Table 4. Linear Model of Coregionalization Results for Q3 2007 and Q3 2009.

	<b>Model</b>	<b>Sill</b>		
		Premises prices direct variogram	House prices direct variogram	Premises prices-house prices cross variogram
<b>Q3 2007</b>	Spherical – 330m. range	340978.332	142783.006	70505.189
	Nugget effect	1	8000	-85
	Gaussian – 165m. range	200000	10000	30000
<b>Q3 2009</b>	Spherical – 340m. range	466796.678	118388.544	117379.296
	Gaussian – 141m. range	49582.365	10062.727	-22336.827

Table 5. Basic statistics for ordinary cokriged estimates of the price of “equivalent” premises. Results from Q3 2007 and Q3 2009.

		Min	Q <sub>25</sub>	Q <sub>50</sub>	Q <sub>75</sub>	Max	Mean	St. dev.	Variation coeff.
2007	Cokriged price <sup>1</sup>	643.03	1399.28	1968.76	2316.51	4475.47	1975.77	738.18	0.374
	Standard deviation	0	229.74	339.98	544.91	852.95	395.83	197.74	0.499
2009	Cokriged price <sup>1</sup>	721.00	1466.79	1802.64	2089.11	4284.53	1828.56	545.78	0.298
	Standard deviation	0	289.62	422.96	612.60	744.68	445.95	175.90	0.394

<sup>1</sup> Prices in €/m<sup>2</sup>

Table 6. Cross-validation results

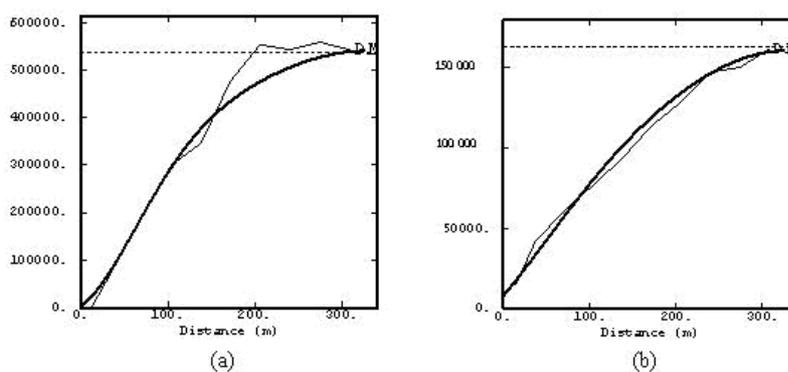
	Interpolation Method	Error		Standardized error	
		Mean	Variance	Mean	Variance
Q3 2007	Inverse Distance Weigthing	-18.240	97779.020	-	-
	Kriging	-1.672	91186.233	-0.015	1.097
	Cokriging	1.501	80621.447	0.0045	0.922
Q3 2009	Inverse Distance Weigthing	-20.347	99320.372	-	-
	Kriging	-1.850	95438.844	-0.054	1.129
	Cokriging	1.608	92007.087	0.022	1.019

## Figures

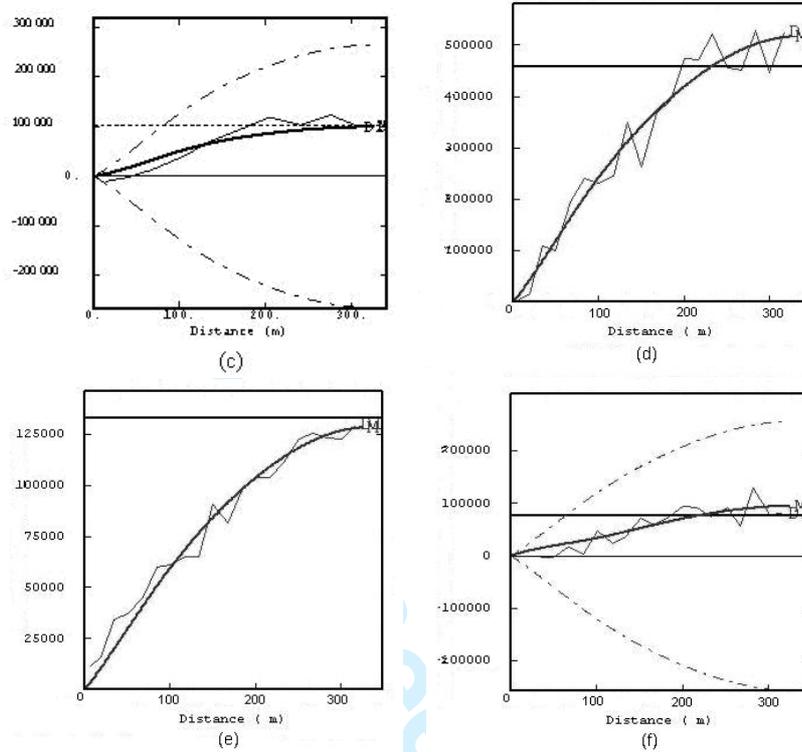
**FIGURE 1:** Historical part of Toledo city map.



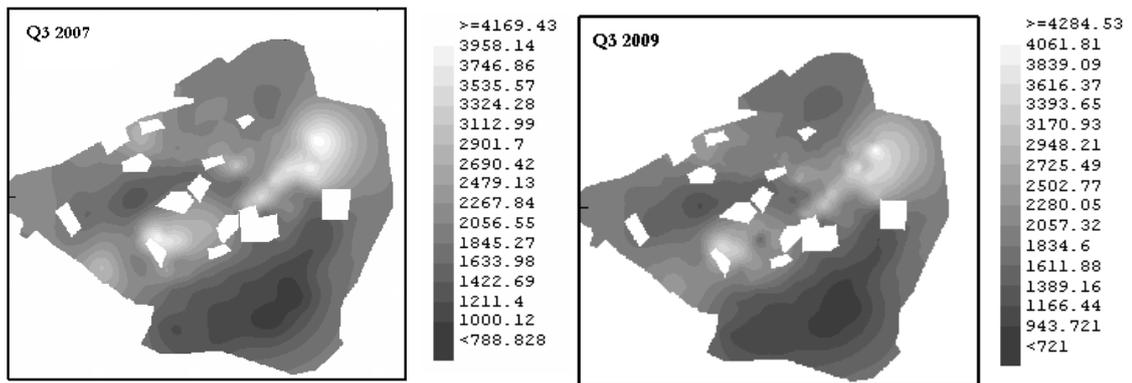
**FIGURE 2:** Experimental and fitted (a) premises prices direct variogram Q3-2007, (b) house prices direct variogram Q3-2007, (c) premises prices-house prices cross-variogram Q3-2007, (d) premises prices direct variogram Q3-2009, (e) house prices direct variogram Q3-2009, (f) premises prices-house prices cross-variogram Q3-2009.



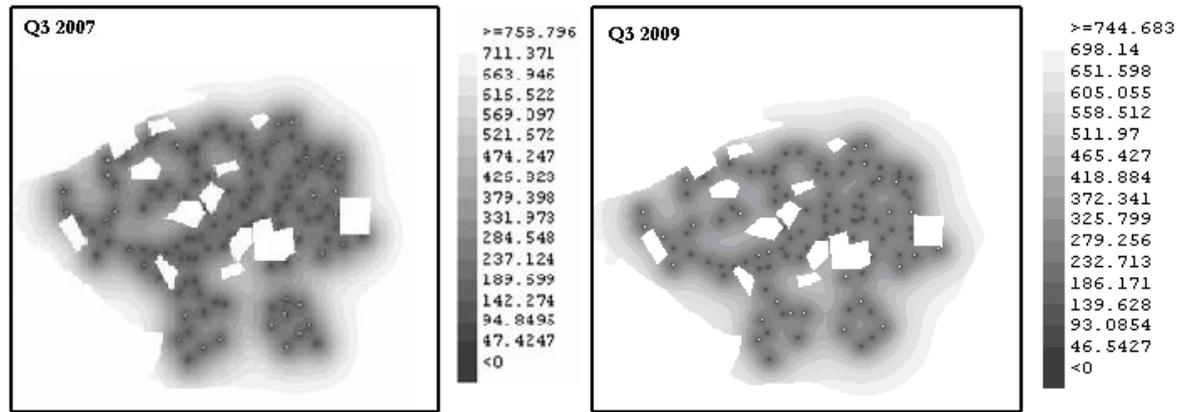
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**FIGURE 3:** Cokriging valuation of commercial property prices (€/m<sup>2</sup>).  
Maps corresponding to Q3 2007 and Q3 2009.

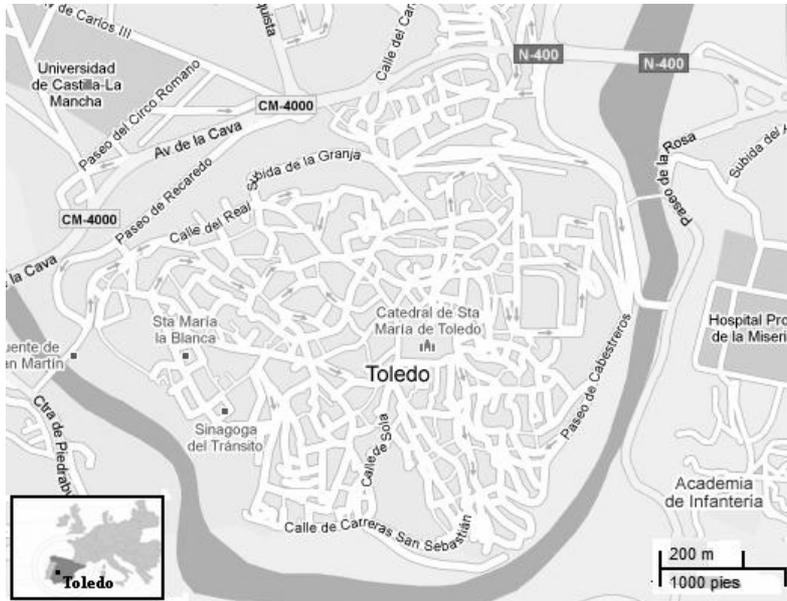


**FIGURE 4:** Standard deviation corresponding to the cokriged valuation of the commercial property prices. Maps corresponding to Q3 2007 and Q3 2009.

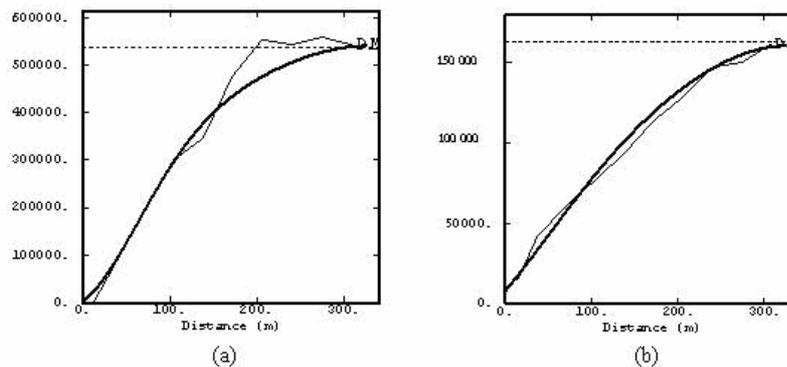


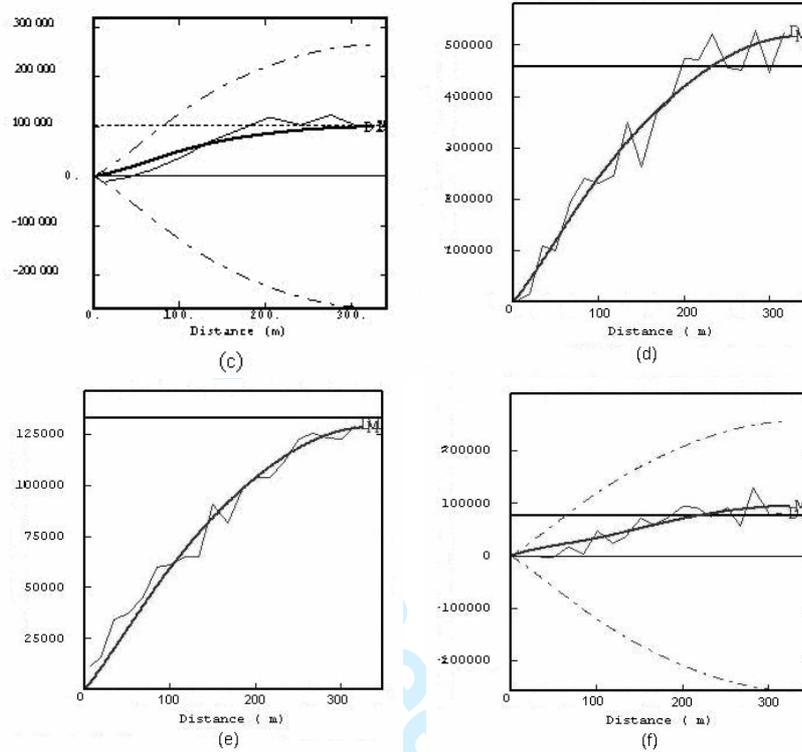
## Figures

**FIGURE 1:** Historical part of Toledo city map.

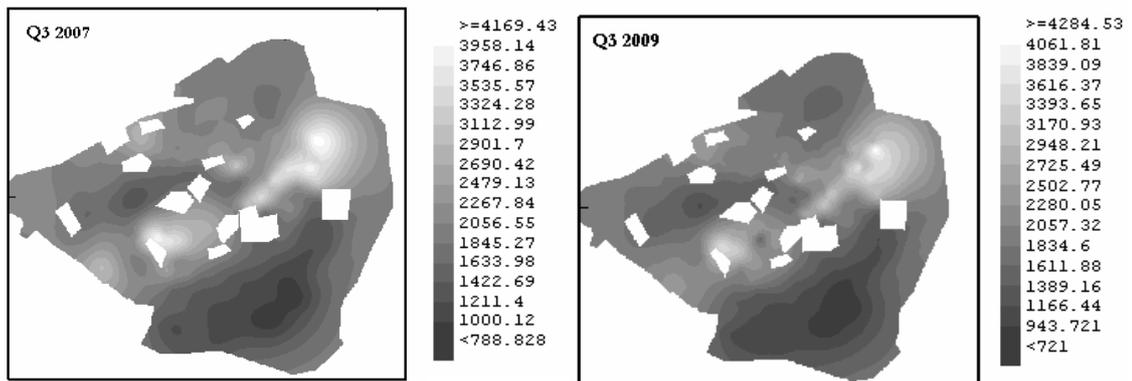


**FIGURE 2:** Experimental and fitted (a) premises prices direct variogram Q3-2007, (b) house prices direct variogram Q3-2007, (c) premises prices-house prices cross-variogram Q3-2007, (d) premises prices direct variogram Q3-2009, (e) house prices direct variogram Q3-2009, (f) premises prices-house prices cross-variogram Q3-2009.

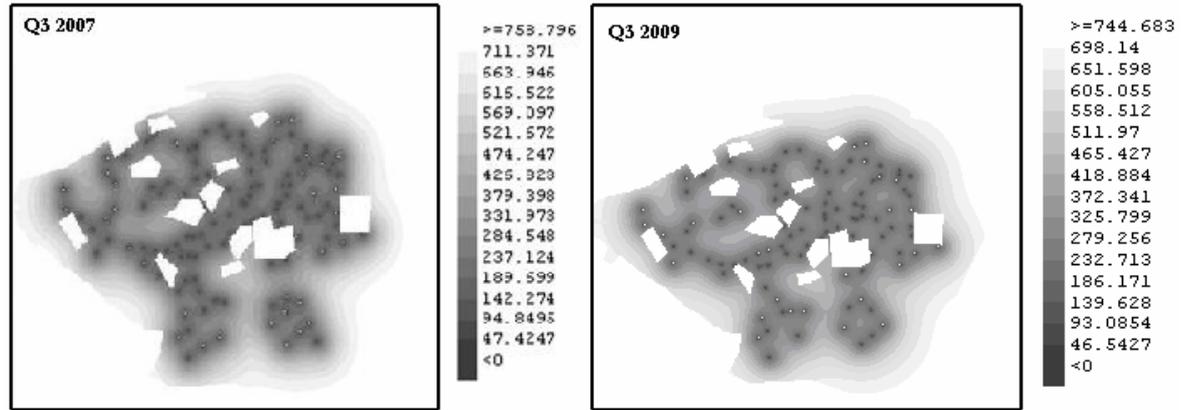




**FIGURE 3:** Cokriging valuation of commercial property prices (€/m<sup>2</sup>).  
Maps corresponding to Q3 2007 and Q3 2009.



**FIGURE 4:** Standard deviation corresponding to the cokriged valuation of the commercial property prices. Maps corresponding to Q3 2007 and Q3 2009.



## Tables

Table 1: Premises. Factors and levels

	<b>Condition</b>	<b>Surface</b>	<b>Basement</b>
<b>Premises</b>	Ready for business	Less than 50 m <sup>2</sup>	Yes
	Some renovation needed	From 50 to 100 m <sup>2</sup>	Not
	Complete renovation needed	From 100 to 200 m <sup>2</sup>	
	Unfinished	More than 200 m <sup>2</sup>	

Table 2: Houses. Factors and levels

	<b>Condition</b>	<b>Surface</b>	<b>Parking</b>
<b>Houses</b>	New or completely renovated	Less than 65 m <sup>2</sup>	Yes
	In a good condition	From 65 to 120 m <sup>2</sup>	Not
	Little renovation needed	More than 120 m <sup>2</sup>	
	Complete renovation needed		

Table 3: Moran's I statistics results for premises and housing prices at 2007 and 2009.

		<b>Sample value I-statistic</b>	<b>Mean Value E(I)<sup>1</sup></b>	<b>Variance V(I)<sup>1</sup></b>	<b>Standardized values</b>
<b>Q3-2007</b>	<b>Premises</b>	0.022	-0.0413	0.00015	5.2348
	<b>Houses</b>	0.125	-0.0083	0.00032	7.4429
<b>Q3-2009</b>	<b>Premises</b>	0.034	-0.0049	0.00012	3.5782
	<b>Houses</b>	0.098	-0.0094	0.00027	6.5361

<sup>1</sup> Under the null hypothesis of randomness.

Table 4. Linear Model of Coregionalization Results for Q3 2007 and Q3 2009.

	<b>Model</b>	<b>Sill</b>		
		Premises prices direct variogram	House prices direct variogram	Premises prices-house prices cross variogram
<b>Q3 2007</b>	Spherical – 330m. range	340978.332	142783.006	70505.189
	Nugget effect	1	8000	-85
	Gaussian – 165m. range	200000	10000	30000
<b>Q3 2009</b>	Spherical – 340m. range	466796.678	118388.544	117379.296
	Gaussian – 141m. range	49582.365	10062.727	-22336.827

Table 5. Basic statistics for ordinary cokriged estimates of the price of “equivalent” premises. Results from Q3 2007 and Q3 2009.

		Min	Q <sub>25</sub>	Q <sub>50</sub>	Q <sub>75</sub>	Max	Mean	St. dev.	Variation coeff.
2007	Cokriged price <sup>1</sup>	643.03	1399.28	1968.76	2316.51	4475.47	1975.77	738.18	0.374
	Standard deviation	0	229.74	339.98	544.91	852.95	395.83	197.74	0.499
2009	Cokriged price <sup>1</sup>	721.00	1466.79	1802.64	2089.11	4284.53	1828.56	545.78	0.298
	Standard deviation	0	289.62	422.96	612.60	744.68	445.95	175.90	0.394

<sup>1</sup> Prices in €/m<sup>2</sup>

Table 6. Cross-validation results

	Interpolation Method	Error		Standardized error	
		Mean	Variance	Mean	Variance
Q3 2007	Inverse Distance Weigthing	-18.240	97779.020	-	-
	Kriging	-1.672	91186.233	-0.015	1.097
	Cokriging	1.501	80621.447	0.0045	0.922
Q3 2009	Inverse Distance Weigthing	-20.347	99320.372	-	-
	Kriging	-1.850	95438.844	-0.054	1.129
	Cokriging	1.608	92007.087	0.022	1.019