

**COST-EFFECTIVENESS OF A 3-MONTH  
INTERVENTION WITH ORAL NUTRITIONAL  
SUPPLEMENTS IN DISEASE RELATED  
MALNUTRITION: A RANDOMIZED CONTROLLED  
PILOT STUDY**

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4

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## 32 **Abstract**

33 Background: Nutritional intervention with oral nutritional supplements (ONS) has been  
34 shown to increase quality of life in malnourished patients. We investigated whether  
35 post-hospital supplementation with ONS is cost-effective according to international  
36 benchmarks in malnourished patients.

37 Methods: 114 malnourished patients ( $50.6 \pm 16.1$  years, 57 female) with benign  
38 gastrointestinal disease were included and randomised to receive either ONS for three  
39 months and dietary counselling at discharge (intervention,  $n=60$ ) or only dietary  
40 counselling at discharge (control group,  $n=54$ ). Nutritional status was assessed with  
41 Subjective Global Assessment. Intervention patients documented daily intake of ONS,  
42 quality of life was assessed with SF-36 Health Survey and SF-36 values were  
43 transformed into health-status utilities. Quality-adjusted life years (QALYs) were  
44 calculated by adopting the area-under-the-curve method. We used 2 different pricing  
45 scenarios for ONS (minimum price: 2.30€ and maximum: 2.93€/tetra pack). The  
46 incremental cost-effectiveness ratio (ICER) of supplementation with ONS was  
47 calculated for both price scenarios. All analyses were corrected for age and gender.

48 Results: Intervention patients consumed  $2.4 \pm 0.8$  ONS per day. Intervention and  
49 control patients did not differ in their health-status utilities at baseline ( $0.594 \pm 0.017$  vs.  
50  $0.619 \pm 0.018$ ), but after three months the health-status utilities were significantly higher  
51 in intervention patients than control patients ( $0.731 \pm 0.015$  vs.  $0.671 \pm 0.016$ ,  $p=0.028$ ).

52 Intervention was associated with significantly higher costs (ICER: €9,497 and €12,099  
53 /additional QALY, respectively) but deemed cost-effective according to international  
54 thresholds ( $<€50,000/\text{QALY}$ ).

55 Conclusions: Three month intervention with ONS increases quality of life in  
56 malnourished patients. This treatment appears to be cost-effective according to  
57 international benchmarks.

58 **Keywords**

59 Disease-related malnutrition, cost-effectiveness, quality of life, nutritional supplements,

60 quality of life adjusted life years

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## 84 **Introduction**

85 Disease related malnutrition remains a major challenge in hospital despite the growing  
86 body of evidence demonstrating both its clinical and economical consequences.  
87 Depending on the population, malnutrition affects approximately 25 to 50% of  
88 hospitalized patients (Norman et al. 2008b) and is associated with higher in-hospital  
89 and post-hospital mortality as well as increased morbidity. This is reflected by longer  
90 length of stay in hospital, more in-hospital complications, longer convalescence  
91 periods and higher non-elective readmission rates which invariably results in  
92 increased costs for the health care system (Norman et al. 2008b; Russell, 2007).

93 However, although malnutrition undeniably promotes morbidity and appropriate  
94 nutritional therapy is available in affluent countries, there is evidence that only a small  
95 percentage of malnourished patients is receiving nutritional support (McWhirter et al.,  
96 1994). Moreover, disease related malnutrition is frequently already present on  
97 admission and nutritional status deteriorates further during hospital stay due to  
98 progression of disease, lack of awareness or education of attending staff or simply  
99 adverse clinical routines (McWhirter et al., 1994). Consequently, patients are often  
100 discharged in even worse nutritional or functional status than when admitted to  
101 hospital. Malnutrition itself is therefore clearly associated with increased costs for the  
102 health care system; hospitalized patients suffer more infectious and non-infectious  
103 complications, exhibit longer stay in and more frequent readmissions to hospitals  
104 whereas malnourished patients in the community have increased use of health care  
105 resources (Russell et al., 2007).

106 Despite the cost burden of malnutrition and despite the growing body of evidence of  
107 the clinical benefit of nutritional intervention, there is still very limited evidence of  
108 economic benefit of nutritional therapy.

109 We attempted to assess the costs and the cost-effectiveness of three month  
110 intervention with oral nutritional supplements in malnourished patients in a prospective  
111 randomised controlled trial.

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## 135 **Methods**

136 This study was conducted at the Department of Gastroenterology, Hepatology and  
137 Endocrinology, Charite University Medicine between March 2004 and July 2007.  
138 Patients classified malnourished according to the Subjective Global Assessment  
139 (Detsky et al., 1987) (SGA B or C) and suffering from a benign gastrointestinal disease  
140 were recruited and randomised to either dietary counselling alone (control group) or  
141 oral nutritional supplements (ONS) in addition to dietary counselling for three months  
142 after hospital discharge (intervention patients). The study protocol was approved by  
143 the Ethics Committee of the University Medicine Berlin, Charite. All patients signed  
144 written informed consent. The results of the study concerning impact on body  
145 composition and muscle function in 80 of the study patients are published elsewhere  
146 (Norman et al. 2008a), this paper focuses on the cost-effectiveness of the study; for  
147 this, the original study was continued to reach a total of 120 patients.

148 Exclusion criteria were malignant disease, renal insufficiency (serum creatinine > 1.3  
149 mg/dl), and life expectancy less than three months or age under 18 years.

150 Patients were randomised according to a computer generated randomisation list kept  
151 by a co-worker not involved in the study. Quality of life at discharge (baseline) and  
152 after three months was investigated; intake of ONS during the study period was  
153 documented by the patients; non elective readmissions during the study period were  
154 also recorded.

### 155 Nutritional status

156 Nutritional status was assessed according to the Subjective Global Assessment (SGA)  
157 using the protocol developed by Detsky et al. (Detsky et al., 1987). Patients were  
158 classified well nourished (A), moderately (B) or severely malnourished (C). Weight and  
159 height were documented and used to calculate BMI (weight [kg] / height [m]<sup>2</sup>).

### 160 Supplementation and dietary counselling

161 Both intervention and control patients received a standard dietary counselling session  
162 (45 minutes) by a registered dietician. The patients were advised how to improve their  
163 protein and energy intake with normal food. The session took place in hospital within  
164 48 h before hospital discharge. Intervention patients were asked to consume up to 3  
165 ONS (à 200 ml) per day (Fresubin Protein Energy DRINK, Fresenius Kabi) according  
166 to possibility and to record their daily intake. Patients were told to drink their  
167 supplements slowly and in between meals, but were not prescribed individual ONS  
168 amounts according to nutritional intake.

169 During the study period, all patients were provided with a contact person (study  
170 assistant) and were actively contacted once a month.

#### 171 Quality of life

172 *Quality of life* was assessed employing the validated Medical Outcomes Study 36-item  
173 Short-Form General Health Survey described in detail elsewhere (Ware et al., 1987).  
174 The questionnaire consists of 36 questions, is self administered and assesses quality  
175 of life and wellbeing in 8 multi item scales regarding physical functioning and  
176 perception of physical role, vitality, general and mental health, perception of emotional  
177 role, social functioning and bodily pain.

#### 178 Economic analyses

179 The effectiveness level was measured as changes in quality of life and related to the  
180 costs of the intervention with ONS.

#### 181 *Effectiveness measurement*

182 SF-36 quality of life values were transformed into a single mean values, i.e. health  
183 state utilities, by using an algorithm developed by Brazier (Brazier et al., 2002). In a  
184 hypothetical framework, the health state utility can range from 1 (complete health) to 0  
185 (death). In addition to the time a person lives in a specific health state, it is possible to  
186 calculate quality adjusted life years (quality of life adjusted life years, QALYs). The



187 QALYs gained were calculated by employing the area-under-the-curve method using  
 188 the following formula for all patients who survived during the year after study onset:

$$189 \text{ QALYs}_{\text{gained for intervention group}} = \left( \frac{\alpha_{\text{Intervention}} + \beta_{\text{Intervention}}}{2} \right) - \left( \frac{\alpha_{\text{Control}} + \beta_{\text{Control}}}{2} \right)$$

190 The analysis is based on utility values at each time point ( $\alpha$  = baseline utility,  $\beta$  = utility  
 191 after three months) and uses the common assumption of a linear change over time  
 192 (Richardson et al. 2004) (Figure2). After the intervention period of three months, we  
 193 conservatively assumed a linear decrease of intervention effects returning to baseline  
 194 level 12 months after study onset.

195 During the three month intervention period; no fatal casualties were observed. One  
 196 intervention and three control patients died after study intervention, for these patients  
 197 we assumed a linear decrease in health state utilities reaching zero at the month of  
 198 death. The following calculation was used for these patients ( $i$  = month of death after  
 199 baseline):

$$200 \text{ QALYs}_{\text{deceased patients}} = \frac{3\alpha + \frac{3(\beta - \alpha)}{2} + \frac{\beta(i-3)}{2}}{12}$$

201 For all patients, the respective area-under-the-curve reflects the quality life years  
 202 experienced during the one-year period. QALYs gained for intervention group was  
 203 calculated as QALY-group differences:

$$204 \text{ QALYs}_{\text{gained for intervention group}} = \text{QALYs}_{\text{Intervention}} - \text{QALYs}_{\text{Control}}$$

205

### 206 *Cost measurement*

207 We employed two different pricing scenarios for ONS, using high and low prices  
 208 (2.93€ and 2.30€ per tetra pack, respectively) which are based on research of the  
 209 assortment of German online pharmacies representing the highest and the lowest  
 210 price per tetrapack at the time of searching (2010). The total costs of ONS were

211 calculated by multiplying number of packages used during the study period and the  
 212 price per unit in both pricing scenarios. Resource consumption in other areas was not  
 213 collected within this pilot study. Data on acute readmissions to hospital were collected  
 214 from our hospital system or from the patients themselves if admitted to other hospitals  
 215 as dichotomous variable only (yes/no). We were therefore not able to include the  
 216 readmission days in the cost analysis,

217 There was no need to discount any costs or effects, because the observation period  
 218 was shorter than one year. The study is focused on direct intervention costs; the  
 219 economic perspective taken in this study is that of German statutory health insurance  
 220 systems.

#### 221 *Cost-effectiveness*

222 We calculated the incremental cost-effectiveness ratio (ICER, cost/QALY), by using  
 223 the following relation (Claxton et al., 1999).

$$224 \text{ ICER} = \frac{\text{mean costs}_{\text{Intervention}} - \text{mean costs}_{\text{Control}}}{\text{QALYs}_{\text{gained for intervention group}}}$$

225

226 The ICER can be interpreted as additional costs associated with realizing one  
 227 additional QALY compared to the control patients. In the UK, a threshold of 30,000  
 228 GBP per QALY gained is found to be consistent with decisions of adopting new  
 229 technologies by NICE (National Institute for Clinical Excellence) (Raftery et al., 2001).

230 In Germany, such a threshold does not yet exist, so we used a hypothetical threshold  
 231 of max. €50,000 per QALY originally suggested by health care economists and in  
 232 accordance with other German studies (Willich et al., 2006; Witt et al., 2009), due to  
 233 comparability within one health care system.

234 Further, the net benefit approach (Zethraeus et al., 2003) was used to measure the  
235 incremental cost-effectiveness against a societal threshold value  $\lambda$ , that is often  
236 described as society's willingness to pay for one extra QALY gained.

$$237 \text{ Net benefit} = (\text{QALYs}_{\text{gained for intervention group}} * \lambda) - (\text{mean costs}_{\text{Intervention}} - \text{mean costs}_{\text{Control}})$$

238 For a given value of  $\lambda$ , an intervention would be considered cost-effective if its net  
239 benefit is greater than zero or in other words, the ICER lies below  $\lambda$ . Thus, a new  
240 treatment should replace the existing one when the net benefit under  $\lambda$  is greater than  
241 zero (Lothgren et al., 2000).

242 To reach information on the probability of cost-effectiveness, 1,000 bootstrapped cost-  
243 effectiveness results (see statistical analyses) were transformed into net benefit values  
244 under varying threshold values and then plotted in a cost-effectiveness acceptability  
245 curve.

#### 246 Statistical analyses

247 Student t-test and Pearson's chi-square test was used for comparisons on socio-  
248 demographic baseline characteristics. Analysis of covariance (ANCOVA) was used for  
249 health state utilities data as well as costs. The analysis was adjusted for age and  
250 gender. Three month data were further adjusted for differences in baseline health  
251 state utilities.

252 To derive cost-effectiveness acceptability curves, we used non-parametric  
253 bootstrapping (Efron et al., 1979). The original sample was bootstrapped 1,000 times  
254 to obtain 1,000 means for cost and effect differences and the resulting ICERs. These  
255 bootstrap results were used to build the cost-effectiveness acceptability curves as  
256 described above. The analysis was based on intention to treat approach.

257 For inferential statistics, we used PASW statistics version 18.0. Bootstrap-analyses  
258 were applied using MS EXCEL<sup>®</sup> 2007. The predefined significance level was  $P < 0.05$ .

## 259 **Results**

260 644 consecutively admitted patients of the Dept. of Gastroenterology, Hepatology and  
261 Endocrinology, Charite University Medicine were screened, whereof 201 were eligible  
262 for the study. 160 patients were recruited for the study, whereof 120 patients  
263 completed the study, but only 114 patients (60 intervention) also provided complete  
264 SF 36 quality of life questionnaires and could therefore be included in the cost analysis  
265 (see Figure 1 for trial diagram).

266 Average intake was  $2.4 \pm 0.8$  ONS per day; three intervention patients discontinued use  
267 of ONS and two control patients reported consumption of ONS during the study  
268 period.

269 Clinical characteristics and diagnoses are given in Table 1. At baseline, intervention  
270 and control patients did not differ significantly in regard to age, gender distribution, and  
271 nutritional status as defined by SGA or BMI. Length of stay, co-morbidity count and  
272 number of drugs on discharge were comparable between the groups. Acute  
273 readmission rate during study period was significantly higher in control patients  
274 compared to intervention patients. One intervention patient died six months after the  
275 intervention period and three control patients died at one, five and nine months after  
276 the intervention period.

### 277 Quality of life

278 Information on quality of life, costs and ICER is given in Table 2. Health status utilities  
279 were not different at baseline between intervention and control patients, but increased  
280 in both groups during the study. The mean improvement was significantly higher in  
281 intervention patients (0.128 (CI: 0.095-0.161) vs. 0.067 (CI: 0.031-0.103)), resulting in  
282 significantly higher health status utilities than control patients after three months. As  
283 shown in Figure 2, the resulting difference in QALYs (0.045) was in favour of

284 intervention patients. This gain can be interpreted as additional 16 days of full quality  
285 of life per year.

### 286 Costs

287 The mean costs were calculated for both price scenarios and are presented in Table  
288 2. The mean costs in our intervention group were €561.42 in the high price and  
289 €440.71 in the low price scenario. Since two control patients also received oral  
290 nutritional supplements, the costs in this group were between €21.56 and €16.89,  
291 respectively. The additional costs were between €540.16 and €424.02 according to  
292 cost scenario.

293

### 294 Cost-effectiveness

295 Depending on the price scenario the calculation is based on, the ICER was between  
296 €9,497 (low price scenario) and €12,099 per additional QALY (high price scenario).  
297 Figure 3 shows the results of our 1,000 bootstrap samples. Approximately 95% of the  
298 results are located in the upper right hand quadrant of the cost-effectiveness-plane,  
299 showing intervention with ONS is more effective and more costly than dietary  
300 counselling alone. Otherwise, the bootstrap results further indicate the remaining  
301 bootstrap-samples (5%) as more expensive but not more effective. The overall  
302 probability that the intervention is cost-effective (cost per additional QALY lower than  
303 the society's willingness to pay) was approximating 89.9% (high price scenario) resp.  
304 91.5% for the assumed threshold value of €50,000 (Figure 4). Assuming the  
305 willingness to pay would be lower than the assumed €50,000, the probability of cost-  
306 effectiveness will also decrease.

307

## 308 **Discussion**

309

310 In this prospective pilot study, we have shown that three month nutritional  
311 supplementation with ONS increases quality of life in malnourished patients with  
312 benign gastrointestinal disease and that the intervention appears to be cost-effective  
313 according to international thresholds.

314 There is evidence that early and adequate treatment of malnutrition is fundamental for  
315 improving patients' prognosis and wellbeing and international evidence-based  
316 guidelines have been developed to standardize nutritional therapy (Lochs et al., 2006).  
317 Several clinical trials have shown that supplementation with oral nutritional  
318 supplements are beneficial in the perioperative setting (Beattie et al. 2000; Smedley et  
319 al. 2004). However, the impact on clinical routine still remains moderate. This has  
320 been attributed to low awareness and poor education (McWhirter et al., 1994) as well  
321 as resistance to change, high workload, limited resources and slow administrative  
322 processes (Jones et al., 2007) Although various studies have demonstrated that  
323 disease related malnutrition is associated with major costs for the health care system,  
324 few studies have investigated cost-effectiveness of nutritional therapy (Darmon et al.,  
325 2008; Russell, 2009). Within the current climate of cost constraint in health care,  
326 however, evidence of economic benefit of nutritional interventions is necessary to  
327 convince health administrators and thereby contribute to promote and implement  
328 nutritional therapy in clinical routine.

329 Russell et al summarized results of studies on costs of ONS in hospital and  
330 community. Pooled results from the studies in abdominal and orthopaedic surgery as  
331 well as elderly revealed net cost savings per patient both in term of inpatient stay and  
332 complications (Russell 2007). Enteral and oral immunonutrition has also been  
333 associated with reduced postoperative complication rates and thus substantially  
334 reduced treatment costs in patients undergoing major abdominal surgery (Senkal et

335 al., 1999) or cancer surgery (Braga et al., 2005) despite higher costs of the product. In  
336 nursing homes, offering snacks has been shown to be associated with greater cost-  
337 effectiveness than intervention with ONS (Simmons et al., 2010). In patients with  
338 cerebrovascular events, long term home enteral tube feeding was also shown to be  
339 cost-effective (Elia & Stratton, 2008). Varying but mostly high cost-effectiveness has  
340 also been demonstrated in the field of life style intervention and obesity and diabetes  
341 prevention programmes as summarized by Dalziel et al (Dalziel & Segal, 2007).  
342 Different settings and specific forms of nutritional therapy are prone to be associated  
343 with different cost-effectiveness scenarios. In our malnourished study population with  
344 benign gastrointestinal disease, nutritional therapy was a supportive measure in order  
345 to accelerate improvement of nutritional and functional status. The intervention was  
346 found to be cost-effective from the point of view of the German statutory health  
347 insurance systems; nevertheless, some potential limitations resulting from the design  
348 of economic evaluation must be kept in mind while interpreting the results of our study.  
349 Since we only considered direct costs of the intervention, the intervention was  
350 associated with significantly higher costs than the control arm. Further costs such as  
351 medication, rehospitalisation, use of other health care resources or indirect costs were  
352 not included in the pilot study design. Our findings do therefore not allow conclusions  
353 about potential additional expenses in other areas of health care. However,  
354 considering the significantly higher readmission rate in the control group, it is likely that  
355 cost-impact in favour of ONS would have been greater if all costs had been included.  
356 Another uncertainty arises from the methodology of QALY calculation: in consistency  
357 with other studies (Willich et al., 2006; Witt et al., 2009) we conservatively assumed  
358 that quality of life would decrease in a linear way after nutritional intervention returning  
359 to baseline level 12 months after study onset. Data on quality of life was only available  
360 at month 6 in 60% of patients after study intervention, due to loss of follow up. Patients

361 were asked to send in the questionnaires at month 6, but not all questionnaires were  
362 correctly filled out and could be evaluated. Sum scales of the SF 36 quality of life  
363 questionnaire, however, did not differ significantly between month 3 (end of  
364 intervention period) and month 6 (data not shown) in intervention and control patients.  
365 We still used a very cautious approach to interpret the further development of quality  
366 of life in order not to overestimate effects. Theoretically, quality of life could however  
367 have remained stable throughout the subsequent six months or immediately dropped  
368 to baseline, which would affect the area-under-the-curve and thus the QALY  
369 calculation.

370 In general, a number of factors can further limit the transferability of cost-of-illness  
371 study results from one country to another (Reinhold et al., 2010). It is well known that  
372 e.g. individual patient characteristics have at least indirect influence on resource use  
373 and induced costs. Examples include socioeconomic or demographic factors, both of  
374 which may exhibit systematic country-specific differences. Differences in design and  
375 organisation of healthcare systems are further factors that may limit the transferability  
376 of study results. It is important to keep in mind that problems related to transferability  
377 affect the interpretation of international health economic findings. Since our results  
378 cannot indiscriminately be translated into other settings and other countries, further  
379 studies are needed to contribute to the evidence of cost utility of nutritional therapy.

380 When considering economic benefit of nutritional therapy, economic perspective has  
381 to be taken into account. Restricted to direct intervention costs, we concluded ONS to  
382 be a cost-effective intervention from the German statutory health insurance  
383 perspective. This conclusion is further supported by the reduced rehospitalisation rate  
384 in our intervention patients. Whereas reducing the number of inpatient stays is  
385 attractive from the point of health insurance systems, for a single hospital centre  
386 artificial nutrition might, however, be considered a potential economic burden through



387 increased resource consumption. These different viewpoints reveal a basic problem in  
388 health policies. It seems necessary to find incentives for inpatient care providers to  
389 decide on a special treatment, although this might not appear to be economically  
390 useful from their point of view.

391 In conclusion, we have shown that nutritional intervention with ONS increases quality  
392 of life in malnourished patients and, for the German health care system, our study  
393 provides evidence that use of ONS in malnourished patients is a cost-effective  
394 investment resulting in good value for money.

395

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398 Germany.

399 Conflict of interest

400 The authors declare that they have no conflict of interest concerning this paper.

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486 Figure legends

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488 Figure 1: Trial diagram of patients from inclusion to analysis

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490 Figure 2: Concept of quality adjusted life years (the area-under-the-curves can be  
491 interpreted as the quality adjusted life years associated with intervention or control  
492 strategy)

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494 Figure 2: Cost-effectiveness plane of n=1,000 bootstrap samples (each for both  
495 scenarios)

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497 Figure 3: Cost-effectiveness acceptability curves

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534 Table 1: Clinical characteristics of study patients at baseline and readmissions during  
 535 the intervention period  
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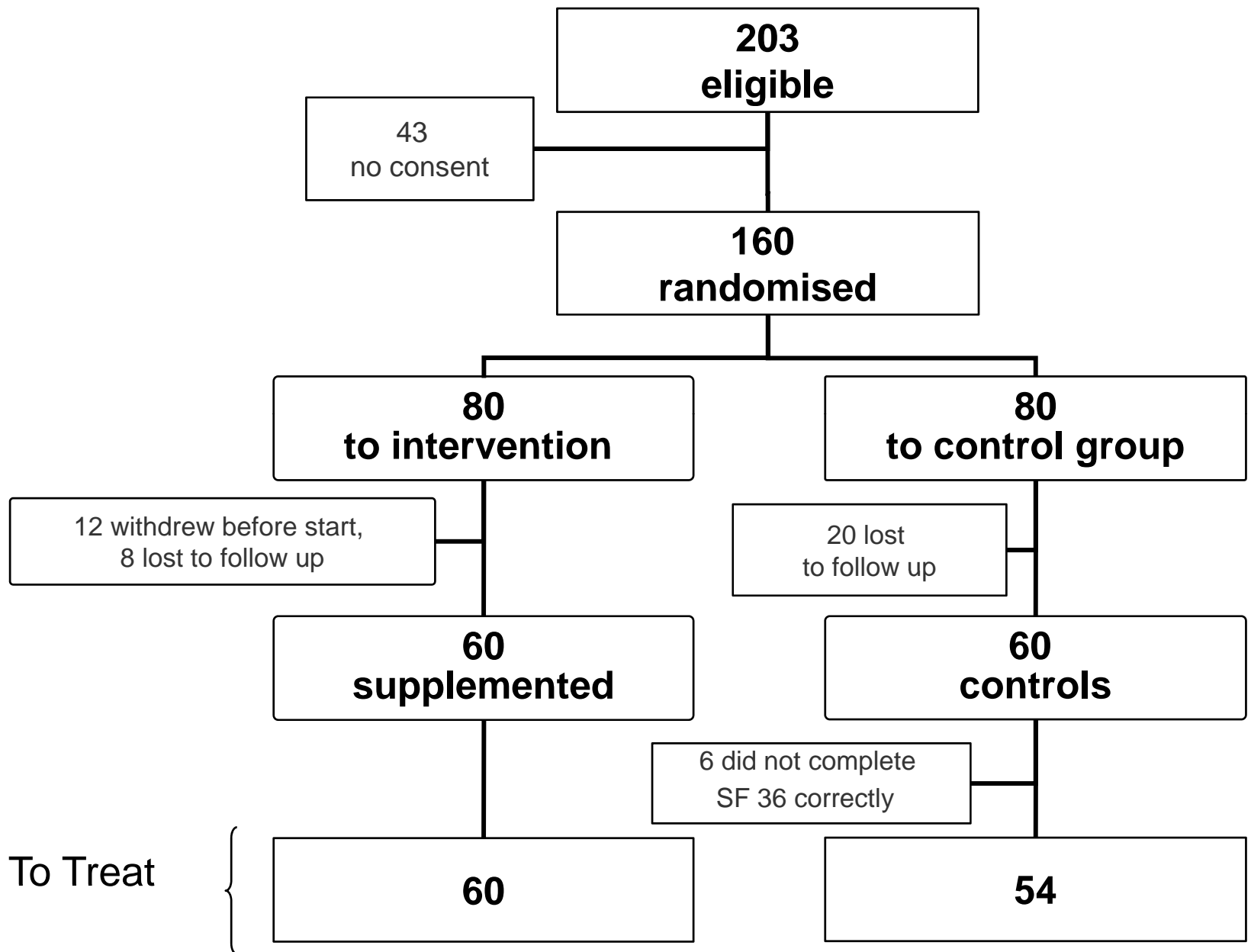
	Intervention group	Control group	P-value
Age [years]	50.6±15.3	50.9±15.9	n.s.
Diagnoses			
IBD	21	17	n.s.
Liver disease	16	16	
Biliary disease	6	3	
Pancreatic disease	4	4	
Gastritis	4	7	
others	9	7	
BMI [kg/m <sup>2</sup> ]	21±3.9	21.9±3.7	n.s.
Gender distribution [m/f]	27/33	30/24	n.s.
Severity of malnutrition (SGA B/SGA C)	29/31	34/20	n.s.
Length of hospital stay [days]	17.2±14.8	14±9.6	n.s.
Comorbidity count [n]	5±3.6	4.6±3.1	n.s.
Number of drugs/d	5±2.8	3.9±2.4	n.s.
CRP [mg/dl]	2.63±3.50	2.27±2.54	n.s.
Readmissions within intervention period	17	26	0.029

537 Abbr. IBD: inflammatory bowel disease, SGA : subjective global assessment, CRP: C-reactive  
 538 Protein  
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549 Table 2: Costs, quality of life and incremental cost effectiveness in the study  
 550 population  
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	High price scenario	Low price scenario
<b>Costs (Euro)</b>		
Intervention	561.42 (513.77 to 609.08)	440.71 (403.30 to 478.12)
Control	21.56 (0 to 72.70)	16.89 (0 to 57.07)
Difference	540.16 (468.39 to 611.94)	424.02 (367.68 to 480.36)
P-value	≤0.001	≤0.001
<b>Utilities</b>		
baseline		
Intervention	0.594 (0.556 to 0.632)	
Control	0.619 (0.579 to 0.659)	
P-value	n.s.	
3 months after study onset		
Intervention	0.731 (0.698 to 0.764)	
Control	0.671 ( 0.635 to 0.706)	
P-value	0.022	
<b>Quality of Life adjusted Life Years</b>		
Intervention	0.659 (0.643 to 0.676)	
Control	0.615 (0.597 to 0.633)	
Difference	0.045 (QALYs gained for intervention)	
P-value	0.003	
<b>ICER (costs to reach one QALY gained due to the intervention) (Euro)</b>		
	12,099	9,497

552 Abbr. QALY: quality of life adjusted life year, ICER: incremental cost effectiveness ratio  
 553 Values are portrayed as mean and 95 % CI  
 554



Intention To Treat analysis

Figure 1



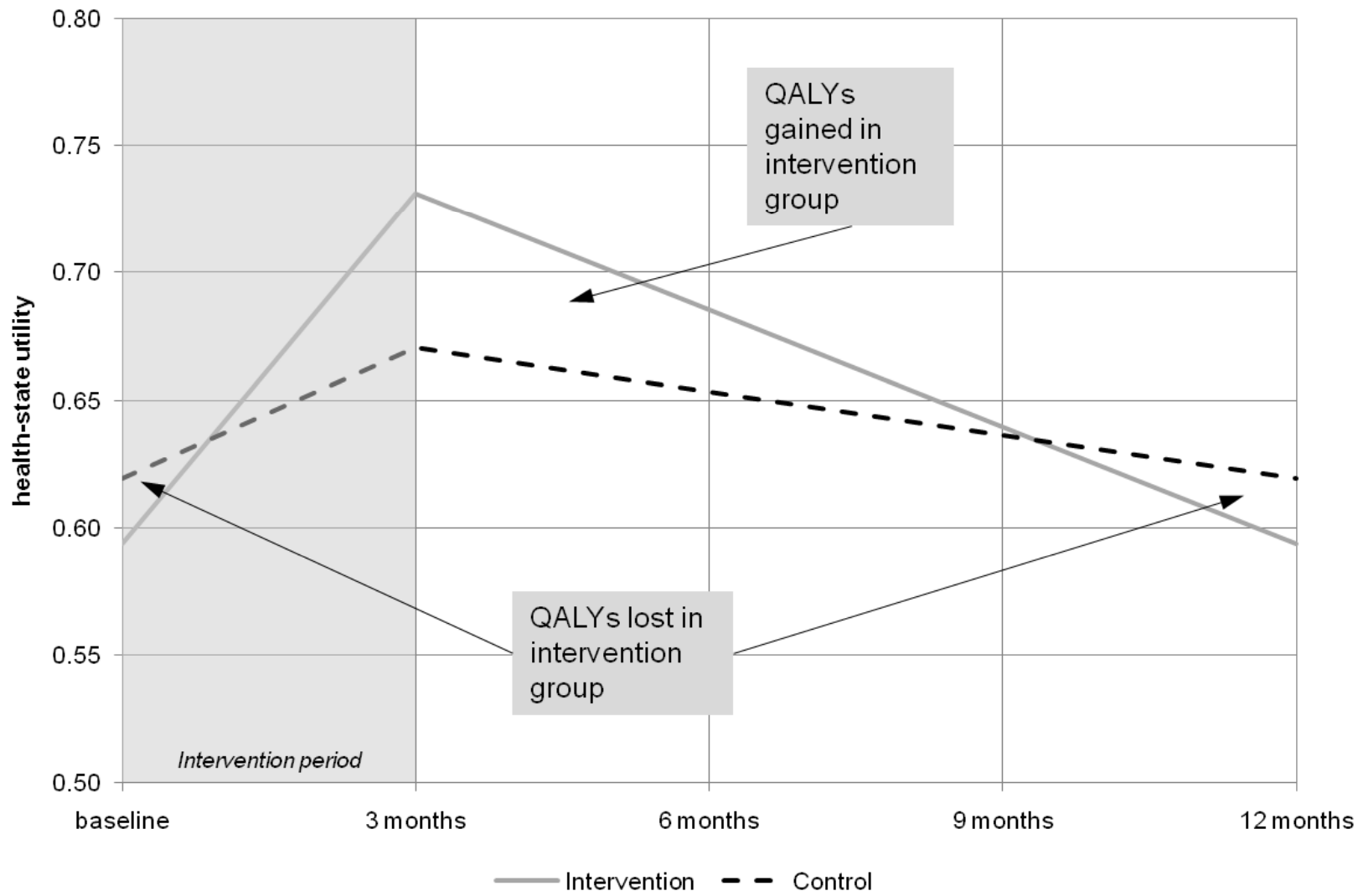


Figure 2

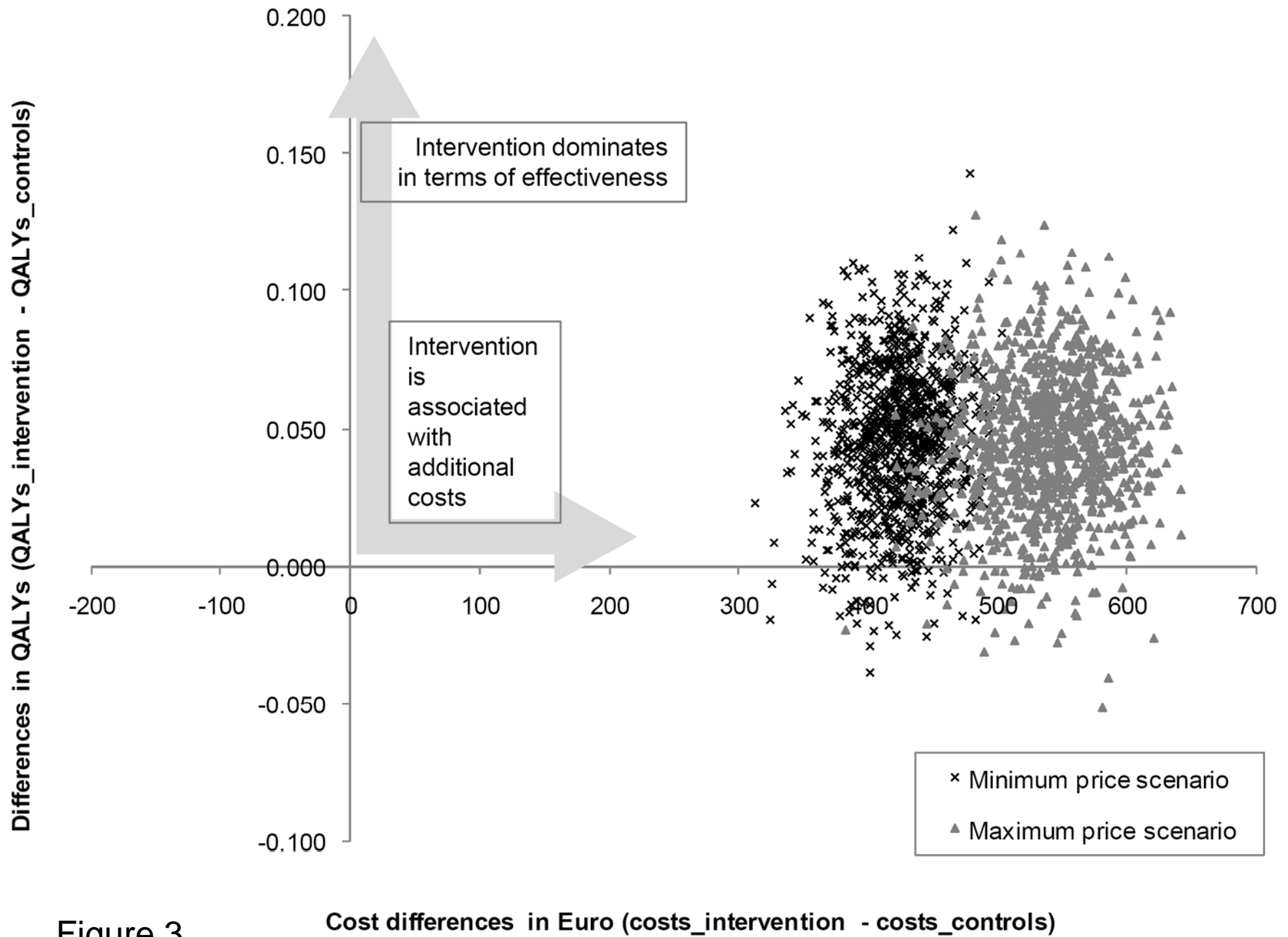


Figure 3

Cost differences in Euro (costs\_intervention - costs\_controls)

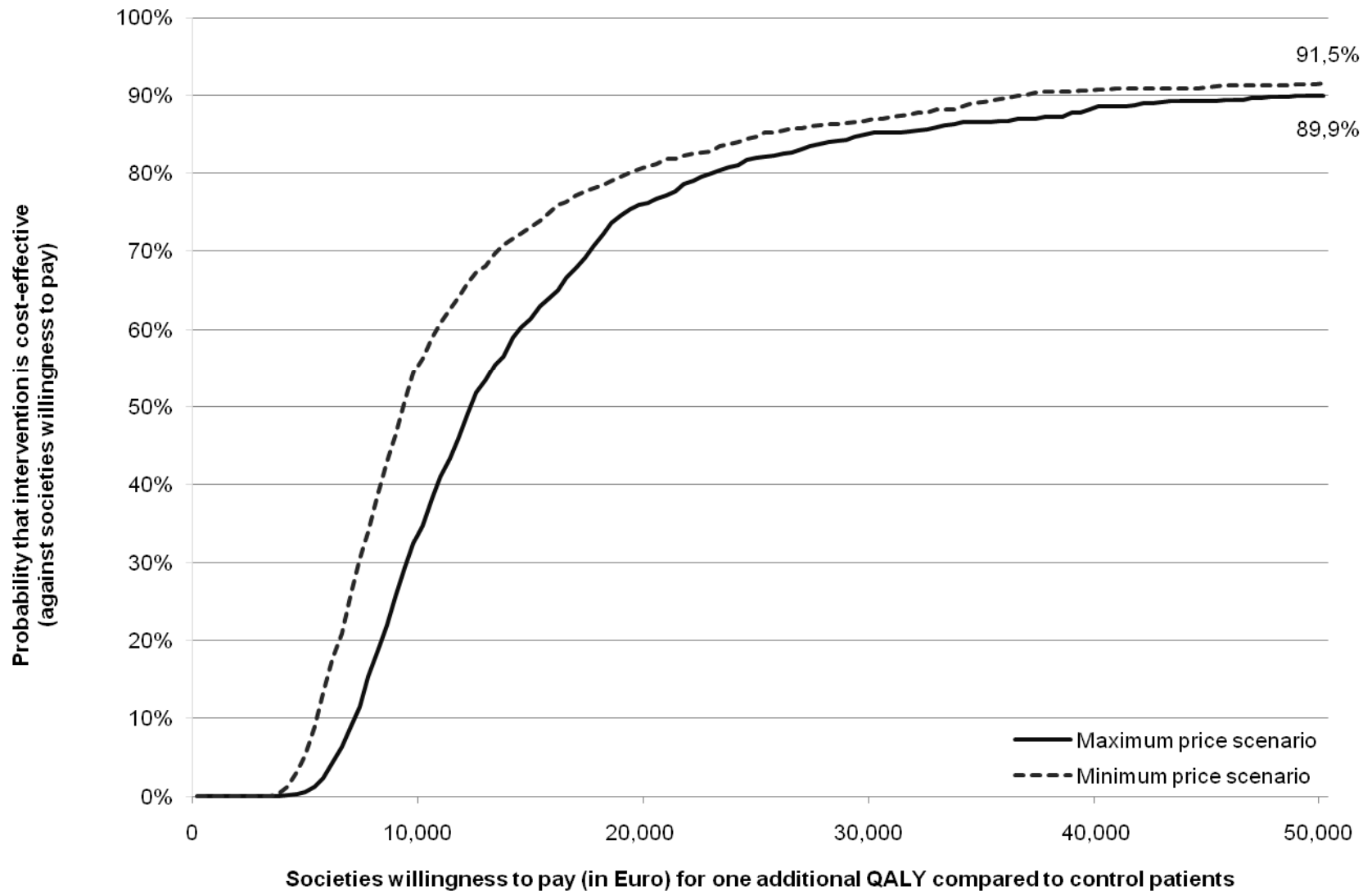


Figure 4